



**Metro**

Los Angeles County  
Metropolitan Transportation Authority

One Gateway Plaza  
Los Angeles, CA 90012-2952

213.922.2000 Tel  
metro.net

**APRIL 28, 2015**

**TO: BOARD OF DIRECTORS**

**THROUGH: STEPHANIE WIGGINS** *SW*  
**INTERIM DEPUTY CHIEF EXECUTIVE OFFICER**

**FROM: BRYAN PENNINGTON** *BP*  
**EXECUTIVE DIRECTOR, ENGINEERING AND CONSTRUCTION**

**SUBJECT: OUTREACH TO POTENTIAL PROPOSERS FOR  
THE BRIGHTON TO ROXFORD DOUBLE TRACK PROJECT**

### **ISSUE**

The purpose of this Board Box is to respond to Director Jacquelyn Dupont-Walker's request at the April 16, 2015, Construction Committee to provide information on the level of outreach to potential proposers for the Request for Proposals (RFP) for the Brighton to Roxford Double Track Project (Project).

### **DISCUSSION**

The RFP for the Project was included on Metro's website listing Future Contract Opportunities on July 17, 2014, and notification was provided to the Transportation Business Advisory Board (TBAC) prior to release of the RFP. The RFP was released on September 15, 2014, as a full and open public competition for Architectural & Engineering (A&E) services. The opportunity was advertised in the Los Angeles Daily News and minority newspapers, and available for download on the Metro website. The RFP included a 25-page list of Metro certified Small Business Enterprises (SBE) from 13 different North American Industry Classification System (NAICS) business categories. One hundred and three (103) firms downloaded the RFP and were included on Metro's planholders list. The pre-proposal conference held on September 22, 2014, was attended by 38 participants including representatives from 20 SBE firms.

Two proposals were received in response to the solicitation. Each proposal submitted a team including SBE firms. The proposal from STV, Inc., the recommended proposal for award, has a team of 11 subcontractors including 8 SBE firms. During negotiations, the SBE commitment was increased from the Metro goal of 25% to over 29%.

### **Market Survey**

To understand why Metro received only two proposal submissions, a market survey was conducted of all the planholders. Fourteen firms responded to the survey. The following responses were received:

AECOM said they believed they had a conflict of interest with their decision to pursue California High Speed Rail work. Kleinfelder said they were looking to provide subcontracting services so did not propose a team as a prime contractor. CH2M Hill, Willdan Group, Global Electric, Resource Solutions of California, Ninyo & Moore, Iteris, Nelson/Nygaard Consulting, Wilson & Company, Jacobs Engineering, and Michael Baker International said they chose not to join or propose a team for business reasons, including current workload, teaming arrangements not coming to fruition, the scope not a match to their current focus, project location, etc.

### Outreach

This Project was in development for two years prior to entering procurement in September 2014. During that period, there were numerous events in which the Project was presented to the vendor community.

### Professional Meetings

The Regional Rail team has been speaking at various functions over the past two years in regards to the Project. This includes North County meetings, Northern Cities meetings, and Council of Government meetings. At these events, a PowerPoint presentation was presented identifying the upcoming projects, including the Brighton to Roxford Double Track Project.

### Transportation Business Advisory Council (TBAC) Meetings

Staff has been speaking at the regularly scheduled TBAC meetings about the Regional Rail program. This Project was part of these presentations. During these presentations, questions were fielded regarding the Project procurement, including time frame for procurement, proposed scope of work, and SBE participation.

### American Council of Engineering Companies (ACEC) Meetings

ACEC holds monthly meetings at Metro. During these meetings, staff discusses upcoming projects with the engineering community. The Regional Rail team has been a regular participant in these meetings in which presentations were made and questions fielded about upcoming projects.

### **NEXT STEPS**

Metro will continue to encourage proposers to form teams with Disadvantaged, Veteran-Owned and/or Small Business Enterprises. Upon approval by the Board, staff will execute a contract to proceed with this Project.