



March 7, 2003

Metropolitan
Transportation
Authority

One Gateway Plaza
Los Angeles, CA
90012-2952

TO: BOARD OF DIRECTORS

THROUGH: ROGER SNOBLE
[Signature]
CHIEF EXECUTIVE OFFICER

FROM: LONNIE MITCHELL
[Signature]
EXECUTIVE OFFICER
PROCUREMENT AND MATERIEL MANAGEMENT

SUBJECT: RESPONSE TO SUPERVISOR KNABE
REGARDING eBIDBOARD

ISSUE

At the January Finance and Budget Committee meeting, Supervisor Knabe expressed interest and requested information regarding Construction Bidboard, Inc. (eBidboard).

BACKGROUND

In October 2002, the MTA reviewed the benefits of utilizing eBidboard's solution in an effort to streamline Procurement's contract processes on construction-related projects. The system is designed to ensure that bidders are better informed, which results in better bids and reduced business risk.

eBidboard conducted training for the Procurement contracting staff in November 2002. Use of the tool was launched in December 2002 for construction projects.

Those firms in our vendor community who choose to register with eBidboard would optimize their bidding opportunities, reduce the time and cost of preparing bids and gain a competitive edge on construction projects. Registered vendors are automatically notified via e-mail of upcoming solicitations, etc. There is a standard annual registration subscription fee of \$1,795 for contractors, subcontractors, suppliers and service providers *and a \$900 annual fee for certified minority business, women business, disadvantaged or disadvantaged veteran business, and small business enterprises. There is also a transaction fee for fax transmissions, plans and specification downloads, and reports. These fees vary in price.*

The major benefits of the services for public agencies are:

- No charge to agency
- Easy and effective outreach to small and disadvantaged businesses
- Enhanced communication between the agency and the construction industry
- Improved collaboration between the contracting community
- Substantial time and cost savings in solicitation and management of the bid process
- Access to historical project and cost information for budgeting and change order analysis

By separate correspondence we have provided contact information to Supervisor Knabe's staff. For any other board members who may have interest, you may contact my staff, Julie Ellis, at 213-922-1043 or you may contact:

Michael Cornelius, President
Construction Bidboard, Inc.
5764 Pacific Center Blvd., Suite 104
San Diego, CA 92121
Telephone No.: (858) 643-9050 ext. 120
Fax No.: (858) 643-9354
E-mail Address: mcornelius@ebidboard.com
Web Site: www.ebidboard.com
Information Link: info@ebidboard.com.

Construction Bidboard Inc. provided the following list of agencies currently using eBidboard.

Agencies Posting Projects

- | | |
|---------------------------------------|---------------------------------------|
| ▪ Centre City Development Corporation | ▪ City of Westminster |
| ▪ City of Arcadia | ▪ City of Whittier |
| ▪ City of Bakersfield | ▪ College of the Canyons |
| ▪ City of Buena Park | ▪ County of Kern |
| ▪ City of Costa Mesa | ▪ County of Los Angeles |
| ▪ City of Cypress | ▪ County of Santa Barbara |
| ▪ City of Downey | ▪ County of San Bernardino |
| ▪ City of Escondido | ▪ County of San Diego |
| ▪ City of Fountain Valley | ▪ County of Santa Barbara |
| ▪ City of Hawthorne | ▪ Escondido Union School District |
| ▪ City of Huntington Park | ▪ Los Angeles MTA |
| ▪ City of Imperial Beach | ▪ Los Angeles Unified School District |
| ▪ City of La Habra | ▪ Lucia Mar School District |
| ▪ City of Los Angeles | ▪ Oceanside Unified Schools |
| | ▪ Port of San Diego |

- City of Monterey Park
- City of National City
- City of Oceanside
- City of Orange
- City of Pomona
- City of Santa Ana
- City of San Diego
- City of Santa Maria
- City of Santa Monica
- City of Vista
- Rialto Unified School District
- San Bernardino Valley Municipal Water District
- San Diego City Schools
- San Diego County Water Authority
- San Diego Unified School District
- San Joaquin Delta Community College
- Sanitation Districts of LA County
- Southern California Regional Rail Authority
- University of California, San Diego

Other Agencies Committed to eBidboard and Currently Undergoing Training

- California Foundation of Community Colleges
- City of Alhambra
- City of Baldwin Park
- City of Beverly Hills
- City of Cypress
- City of El Cajon
- City of Glendale
- City of Hawthorne
- City of La Mesa
- City of Lemon Grove
- City of Oxnard
- City of Pomona
- City of Poway
- City of Santa Fe Springs
- City of Simi Valley
- City of Thousand Oaks
- County of Ventura
- Metropolitan Transit Development Board
- Port of Long Beach
- Port of Los Angeles
- Southern California Metropolitan Water District
- University of California, San Diego
- Vista Unified Schools

NEXT STEPS

The MTA has been using eBidboard service for construction projects since December 2002. We will continue using it in support of construction requirements, and will consider its use where we see other appropriate opportunities, such as other capital projects.

CM:JE03-006