



**Metro**

Metropolitan Transportation Authority

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**AUGUST 16, 2005**

**TO: BOARD OF DIRECTORS**

**THROUGH: ROGER SNOBLE**  
**CHIEF EXECUTIVE OFFICER**

**FROM: JOHN B. CATOE, JR.**  
**DEPUTY CHIEF EXECUTIVE OFFICER**

**SUBJECT: SECURITY VEHICLE COST COMPARISON**

**ISSUE**

At the November 2004 Operations Committee, staff was directed to check with the City and County of Los Angeles Procurement Departments on unit pricing for Crown Victoria police interceptor vehicles.

**DISCUSSION**

On December 22, 2004 Metro staff received bids for fifteen Ford Crown Victoria vehicles. The Crown Victoria Police Interceptor is a standard vehicle used in law enforcement and security companies. The lowest bidder came in at \$20,000 for each vehicle.

Staff conducted an analysis to determine if the pricing of \$20,000 for each vehicle was comparable to contracts awarded with the City and County of Los Angeles Procurement departments. The bid amount is 2.6 to 10.8 percent lower than those bids received by City and County contracts. On two separate solicitations, the City of Los Angeles awarded contracts for 80 similar vehicles on May 28, 2004 for \$22,440 each, and for 18 vehicles on December 16, 2004 for \$22,098 each. The County of Los Angeles recently awarded a contract for 300 vehicles at \$20,548 each.

**NEXT STEPS**

Staff will continue the Procurement Department's practice of awarding bids to the lowest responsive, responsible bidder and to compare bid costs, whenever possible, with local City and County agencies as well as the State's General Services Administration contracts.