



Metropolitan
Transportation
Authority

One Gateway Plaza
Los Angeles, CA
90012-2952

OPERATIONS COMMITTEE
OCTOBER 17, 2002

SUBJECT: GRAFFITI GUARD FILM REPLACEMENT

**ACTION: AMEND CONTRACT OP33440807 WITH XLNT TINT IN THE
AMOUNT OF \$250,000**

RECOMMENDATION

Authorize the Chief Executive Officer to execute an amendment to Contract No. OP33440807 with XLNT Tint, to increase frequency of service of replacement of etched glass panel graffiti guard film in an amount not to exceed \$250,000 over the remaining 20 months of the term of the contract, increasing the total contract value from \$236,665 to \$486,665.

RATIONALE

This contract provides anti-graffiti film services for all MTA bus and rail transit stations. The scope of work involves the installation of a transparent graffiti guard film on glass panels up to ten feet from the ground and replacing the film when etched by vandals. Application of the film mitigates damage to glass panels by providing a barrier against permanent scarring of the glass face by etching. The cost of replacing graffiti guard film is a fraction of what it would cost to replace etched glass. For example, replacing a 42" x 42" tempered elevator glass panel damaged by etching will cost \$665 versus a cost of \$17 to protect it with anti-graffiti guard film, thereby realizing 97% in savings. The program is therefore, a cost effective one.

The replacement of etched film is necessary in order to alleviate its negative visual impact on system patrons and to improve the appearance of station facilities. The above recommendation would significantly increase funding for this activity so that the replacement of graffiti guard film can be performed much more frequently. This is necessitated by the need to meet the increased level of etching partly due to higher ridership and also to meet executive management's goal to improve the appearance of the transit stations for the benefit of transit riders. Consequently, funds to substantially increase the frequency of this service were approved in the FY03 Operations budget. The increased level of service if approved shall be performed at the same fixed price contract rates as was originally approved by the Board.

FINANCIAL IMPACT

Funding of \$751,548 for this service is included in the FY03 budget in Cost Center number 3344, under Project 300044, Task 44.7.02; Project 300033, Task 33.7.02; Project 300022, Task 22.7.02 and Project 300011, Task 11.3.01.4.01. Since this item is for multi-year contract, the Cost Center Manager and Deputy Chief Executive Officer will be accountable for budgeting the amount in future years. In fiscal year 2002, \$40,684 was expended on this activity.

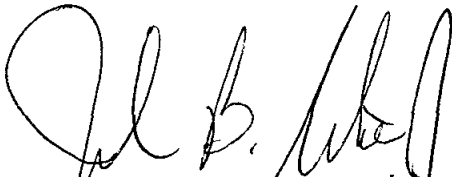
ALTERNATIVES CONSIDERED

One alternative considered is to provide the service in-house. This would require the hiring of additional personnel and the purchase of additional equipment and materials. Staff's analysis indicates that this is not a cost effective option for the MTA.

ATTACHMENT

- A. Procurement Summary, Attachment A
- B. Procurement History, Attachment A-1
- C. List of Subcontractors, Attachment A-2

Prepared by: Hussein Farah, Facilities Maintenance Manager
Frank Clarke, Contract Administrator



John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

GRAFFITI GUARD FILM SERVICE

1.	Contract Number: OP33440807		
2.	Recommended Vendor: XLNT Tint		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price:	Recommended Price:	
	B. Details of Significant Variances:		
4.	Contract Type: Firm Fixed Unit Rate		
5.	Procurement Dates:		
	A. Issued: N/A		
	B. Advertised: N/A		
	C. Pre-proposal Conference: N/A		
	D. Proposals Due: N/A		
	E. Pre-Qualification Completed:		
	F. Conflict of Interest Form Submitted to Ethics:		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0%	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: 0%		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: N/A	Bids/Proposals Picked up: N/A	Bids/Proposals Received: N/A
8.	Evaluation Information:		
	A. Bidders/Proposers Names: XLNT Tint	<u>Bid/Proposal Amount:</u> \$250,000	<u>Best and Final Offer Amount:</u> \$250,000
	B. Evaluation Methodology: N/A		
9.	Protest Information:		
	A. Protest Period End Date: N/A		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Frank Clarke	Telephone Number: (213) 922-1067	
11.	Project Manager: Hussein Farah	Telephone Number: (213) 922-8877	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

A. Background of Contractor

XLNT Tint specializes in providing anti-graffiti film services. XLNT Tint has been in business since 1988 and has a facility in Anaheim and corporate offices in Corona, California. Some of their current customers include the City of Anaheim, Bank of America in Los Angeles, the Mercedes Playboy Corporate offices in Beverly Hills, Boeing in Seal Beach, and the White House in Washington, D.C.

XLNT Tint's performance for the MTA under the present Contract OP33440807 has been satisfactory to date.

B. Procurement Background

In May 1999, the Board awarded a five year contract to XLNT Tint of Anaheim, California, the lowest responsive, responsible bidder to provide anti-graffiti film services for the MTA operating properties for a not-to-exceed contract value of \$236,665, inclusive of two one-year options.

C. Evaluation of Bids

Not Applicable

D. Price Analysis and Explanation of Variances

The recommended extended Contract price was determined to be fair and reasonable based upon selection of the lowest responsive and responsible sealed bid yearly cost.

XLNT Tint's bid amount is a not-to-exceed value based on the estimated level of services to be required each year. This bid includes fixed unit rates for estimated levels of effort. The contractor's actual compensation will be dependent upon actual maintenance requirements.

All rates of the existing Contract will apply to any additional and future work to the original scope of work during the duration of this contract.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

PRIME CONTRACTOR –

XLNT Tint, Anaheim, CA

Other Subcontractors

None.

Small Business Commitment

The MTA waived the Voluntary Anticipated Levels of Participation (VALP) goal for this procurement based on the lack of subcontracting opportunities. It is anticipated that the Prime Contractor will provide the services, supplies, and/or equipment required on this contract with minimal, if any, subcontracting.