



Metro

Metropolitan Transportation Authority

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**OPERATIONS COMMITTEE
JANUARY 18, 2007**

SUBJECT: FENCE INSTALLATION & REPAIRS

ACTION: APPROVE NEW CONTRACT AWARD

RECOMMENDATION

Authorize the Chief Executive Officer to award a five-year firm, fixed unit rate contract, Contract No. OP334406-B-4038 to Ace Fence Company, to provide fence repairs and installation services for Metro transit facilities in an amount not to exceed \$1,035,905, inclusive of two one-year options, effective February 1, 2007.

RATIONALE

Multiple types of fencing systems are installed on the perimeters of Metro operational and non-operational railroad properties throughout Los Angeles County. These include steel picket, chain link, wrought iron, wire mesh, razor wire and post and cable fences. To meet Metro's security needs, fencing is required on active railroad rights-of-way, electrified railroad yards and traction power substations to prevent the public from accessing these restricted areas and placing themselves at risk of being hit by trains or electrocuted by third rail or high-power electrical lines. Fencing on other Metro rail operating properties and storage yards is necessary to restrict access to trespassers, mitigate illegal dumping, and to protect Metro property from theft and vandalism.

Property fences may be damaged due to vandalism, forced entries, vehicle accidents or natural disasters and therefore require repair on an as-needed basis. Also, as needs or conditions change with existing or future property acquisitions, Metro Operations must have the ability to add new fencing in a timely manner. This contract will meet these needs in support of Metro rail operations.

This contract will replace contract No. OP33444001 with Ace Fence Company which has provided fence repair and installation services for Metro under multiple contracts over the past fifteen years. The existing contract will expire on January 31, 2007.

FINANCIAL IMPACT

The funding of \$399,918 for this service is included in the FY07 budget in cost center 3344, Contracts & Administration, under projects 300022 (Blue Line Operations), 300033 (Green Line Operations), 300044 (Red Line Operations), 300055 (Gold Line Operations) and 301012 (Orange Line Operations). Since this is a multi-year contract, the cost center manager and

Executive Officer will be accountable for budgeting the cost in future years, including any options exercised. In FY06, \$245,222 was expended on this service.

ALTERNATIVES CONSIDERED

An alternative to this contract would be to perform fence repair and installation services in-house. This would require hiring additional personnel, training, and the purchase of additional service trucks, equipment, tools and supplies. Purchasing equipment and hiring full-time employees for as-needed work is not a cost effective option for Metro.

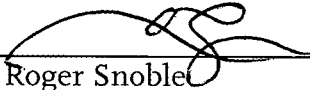
ATTACHMENTS

- A Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors

Prepared by: Brady Branstetter, Director Facilities Maintenance
Hussein Farah, Facilities Maintenance Manager
Ted Sparkuhl, Contract Administrator



FOR Carolyn Flowers
Interim Chief Operating Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY
FENCE INSTALLATION & REPAIR SERVICES**

1.	Contract Number: OP3344-06-B-4038		
2.	Recommended Vendor: Ace Fence Company		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$ 1,035,905	Recommended Price: \$1,035,905	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Indefinite Delivery/Indefinite Quantity		
5.	Procurement Dates:		
	A. Issued: October 16, 2006		
	B. Advertised: October 20, 2006		
	C. Pre-proposal Conference: November 2, 2006		
	D. Proposals Due: November 21, 2006		
	E. Pre-Qualification Completed: November 29, 2006		
	F. Conflict of Interest Form Submitted to Ethics: December 1, 2006		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: DEOD did not recommend a goal for this procurement.	Date Small Business Evaluation Completed:	
	B. Small Business Commitment: 0.0% Details are in Attachment A-2		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 28	Bids/Proposals Picked up: 28	Bids/Proposals Received: 2
8.	Evaluation Information:		
	A. Bidders Names: Ace Fence Company BOBCO Metals	<u>Bid/Proposal Amount:</u> \$ 1,035,905 \$ 1,098,050	<u>Best and Final Offer Amount:</u> Not Applicable
	B. Evaluation Methodology: Describe Methodology Details are in Attachment A-1.C		
9.	Protest Information:		
	A. Protest Period End Date: January 26, 2007		
	B. Protest Receipt Date:		
	C. Disposition of Protest Date:		
10.	Contract Administrator: W. T. (Ted) Sparkuhl	Telephone Number: 213.922.7399	
11.	Project Manager: Hussein Farah	Telephone Number: 213.922.8877	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY
FENCE INSTALLATION & REPAIR SERVICES**

A. Background on Contractor

Ace Fence Company (Ace) is located in City of Industry and has been the incumbent contractor for the past ten years. Ace's primary focus is fence installation, maintenance and repair. In addition to being the incumbent contractor with Metro, Ace currently has contracts with Landshape, Inc. for Locke High School, PCL Construction for Central LA area High School #2, Granite-Myers-Rados, Joint Venture, for Pearce Street work, and Security Paving Company for the I-5/Magic Mountain Parkway project. Ace's performance on the previous and existing Metro fencing contracts has been excellent.

B. Procurement Background

Metro Procurement Department conducted sealed-bid, lowest responsive, responsible bidder procurement for this requirement. The contract is an indefinite delivery/indefinite quantity contract.

Metro IFB OP3344-06-B-4038 was issued October 16, 2006 with a bid due date of November 21, 2006. The Diversity and Economic Opportunity Department (DEOD) did not recommend a Disadvantaged Business Enterprise (DBE) participation goal for this project. Based on industry practices, it is expected that the prime contractor will provide all services and products with minimal, if any, subcontracting.

C. Evaluation of Bids

This procurement effort was performed in accordance with Metro Policies and Procedures. Procurement performed a responsiveness and responsibility evaluation of Ace and BOBCO Metals (BOBCO) and determined that both firms were responsive and responsible.

D. Price Analysis Explanation of Variances

The recommended price of \$1,035,905 was determined to be fair and reasonable based upon competition and the following price analysis. Ace's bid price is 6.0% lower than BOBCO's price. Ace's price is 11.86% more than Metro's independent cost estimate (ICE). However, Ace has been determined to be the lowest responsive, responsible bidder for this procurement.

BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS
FENCE INSTALLATION & REPAIR SERVICES

PRIME CONTRACTOR – Ace Fence Company

Small Business Commitment

N/A

Other Subcontractors

N/A

Total Commitment 0.0%