



**Metro**

Los Angeles County  
Metropolitan Transportation Authority

One Gateway Plaza  
Los Angeles, CA 90012-2952

**34**

**OPERATIONS COMMITTEE  
JANUARY 15, 2009**

**SUBJECT: BUS STARTERS**

**ACTION: AWARD CONTRACT FOR BUS STARTERS**

**RECOMMENDATION**

Authorize the Chief Executive Officer to award a 36-month, firm fixed price contract under Bid Number 09-0004 to the following lowest responsive and responsible bidders for bus starters for an amount not to exceed \$1,003,197 inclusive of sales tax and two one-year options.

- A. H & H Auto Parts Wholesale, for line items #1 and #2 for a total contract value of \$726,774 inclusive of sales tax;
- B. Tec of California, for line item #3 for a total contract value of \$157,583 inclusive of sales tax; and
- C. Muncie Transit Supply, for line item #4 for a total contract value of \$118,840 inclusive of sales tax.

**RATIONALE**

The starter is a vital component that is needed in every bus to start the engine. In order to ensure the upkeep and maintenance of the revenue fleet, new bus starters are needed to replace starters that fail and cannot be repaired. With us operating several types of engines in our bus fleet, several different models of starters will be required. The warranty period for these starters is one-year. This procurement will provide us with a supply of bus starters at the lowest cost, and ensure they are available to avoid interruptions in service.

Since the contract to be awarded is a "requirements type" agreement up to the specified quantity for a specific duration of time there is no obligation or commitment to order any or all of the starters that may be required. The bid quantities are estimates only, with deliveries to be ordered and released as required.

The bus starters will be maintained in inventory and managed by Material Management. Each of the Service Sector operating divisions maintain bus starters in their stock rooms

based on their individual consumption requirements. As the bus starters are issued the appropriate Sector's budget project numbers and accounts are charged.

### **FINANCIAL IMPACT**

The funding of \$139,000 for bus starters is included in the FY09 budget under multiple bus operating cost centers and various operating projects under Line Item 50441, Parts – Revenue Vehicle. Since this is a multi-year contract, the cost center managers and Chief Operations Officer will be accountable for budgeting the cost in future fiscal years. In FY08, a total amount of \$247,565 was expended on this category.

### **ALTERNATIVES CONSIDERED**

The alternative is not to award the contract and procure bus starters on an as-needed basis at a higher cost. This approach is not recommended since it does not ensure a fixed price or a commitment from the suppliers to provide for stock availability.

### **ATTACHMENTS**

- A. Procurement Summary
- A-1. Procurement History
- A-2. List of Subcontractors
- B. Bid Tabulation

Prepared By: T. Allen, Procurement Planning Administrator  
J. Roberts, Deputy Executive Officer, Operations

*Carolyn Flowers*

---

Carolyn Flowers  
Chief Operations Officer

*Roger Snoble*

---

Roger Snoble  
Chief Executive Officer

**BOARD REPORT ATTACHMENT A  
PROCUREMENT SUMMARY**

**BUS STARTERS**

1.	Contract Number: 09-0004		
2.	Recommended Vendors: H & H Auto Parts Wholesale, 12860 Muscatine Street, Arleta, Ca 91331 Tec of California, 14800 Firestone Blvd., La Mirada, Ca 90638 Muncie Transit Supply, 3720 S. Madison Street, Muncie, In 47302		
3.	Cost/Price Analysis Information:		
	1. Bid/Proposed Price: \$ 1,003,197	Estimated Amount: \$1,003,197	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Fixed Price		
5.	Procurement Dates:		
	A. Issued: 8/14/08		
	B. Advertised: 8/18/08		
	C. Pre-bid Conference: N/A		
	D. Proposals/Bids Due: 10/9/08		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: Yes		
6.	Small Business Participation: 5%		
	A. Bid/Proposal Goal: 5% 5% goal recommended	Date Small Business Evaluation Completed:	
	Small Business Commitment:		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent:  16	Bids/Proposals Picked up:  16	Bids/Proposals Received:  8
8.	Evaluation Information:		
	A. Bidders/Proposers Names:	<u>Bid/Proposal Amount:</u>	<u>Best and Final Offer Amount: N/A</u>
	Trans West Truck Center	\$ 476,994	
	Factory Motor Parts	\$ 792,587	
	H & H Auto Parts Wholesale	\$ 944,961	
	Gillig LLC	\$1,009,009	
	NABI	\$1,073,119	
	TEC of California	\$1,088,765	
	Muncie Transit Supply	\$1,183,733	
	Brighton Cromwell LLC	\$1,369,414	
	B. Evaluation Methodology: Selection of the lowest responsive, responsible bidder.		
9.	Protest Information:		
	A. Protest Period End Date: 1/20/09		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018	
11.	Project Manager: Cathy Kaminski	Telephone Number: 213/922-5713	

**BOARD REPORT ATTACHMENT A-1  
PROCUREMENT HISTORY**

**BUS STARTERS**

**A. Background on Contractor**

The responsive and responsible low bidder, H & H Auto Parts Wholesale, for line items one and two is located in Arleta, CA and has been in the bus parts business since 1986. H & H Auto Parts Wholesale distributes light and heavy duty fleet parts, O.E.M. parts and shop supplies. H & H Auto Parts Wholesale has distributed parts to Los Angeles Unified School District, Veolia and Durham Transportation. In the past, H & H Auto Parts Wholesale has provided satisfactory service and delivery of transit parts to us.

The responsive and responsible low bidder, TEC of California, for line item number three is located in La Mirada, CA and has been in the bus parts business since 1976. TEC of California has distributed truck and bus parts including engines, transmission, brakes parts, starters, alternators, and compressors. TEC of California has distributed parts to City of Los Angeles, Department of Water and Power, City of Glendale, Waste Management, and A & A Ready Mix. In the past, TEC of California has provided satisfactory service and delivery of transit parts to us.

The responsive and responsible low bidder, Muncie Transit Supply, for line item four is located in Muncie, IN and has been in the bus parts business since 1953. Muncie Transit Supply has distributed bus parts to New York City Transit Authority, Transit Authority of River City, and Memphis Area Transit Authority. In the past, Muncie Transit Supply has provided satisfactory service and delivery of transit parts to us.

**B. Procurement Background**

Evaluation of the eight bids received were based on our approved manufacturer part numbers. The apparent low bid submitted by Bidder #1, Trans West Truck Center, was determined to be non-responsive because they submitted a partial bid for the initial 12-month period only, and did not include the option periods.

The Diversity and Economic Opportunity Department recommended a 5% Disadvantaged Anticipated Level of Participation (DALP) goal for this procurement.

**C. Evaluation Criteria**

Technical review and selection of the lowest responsive, responsible bidder.

Bidder #1	Trans West Truck Center in the amount of \$476,994 is non-responsive to the bid and technical specifications. Bidder only submitted a bid for the initial 12-month period, and did not submit documentation to identify the bus starter that was being offered.
-----------	---

- Bidder #2            Factory Motor Parts in the amount of \$792,587 for line item 1 is in full compliance to the technical and the bid specifications.
- Bidder #3            H & H Auto Parts Wholesale in the amount of \$944,961 is in full compliance to the technical and the bid specifications for line items 1 through 3. On line item 4, Bidder is non-responsive because they did not submit documentation for an approved equal.
- Bidder #4            Gillig LLC in the amount of \$1,009,009 is in full compliance to the technical and the bid specifications for line items 1 through 3. On line item 4, Bidder is non-responsive because they did not submit documentation for an approved equal.
- Bidder #5            NABI in the amount of \$1,073,119 is non-responsive because Bidder took an exception to the General Terms and Conditions.
- Bidder #6            Tec of California in the amount of \$1,088,765 is in full compliance to the technical and the bid specifications for line items 1 through 3. On line item 4, Bidder is non-responsive because they did not submit documentation for an approved equal.
- Bidder #7            Muncie Transit Supply in the amount of \$1,183,733 is in full compliance to the technical and the bid specifications.
- Bidder #8            Brighton Cromwell LLC in the amount of \$1,369,414 is non-responsive because they did not include certification forms, and the Bidders Statement.

**D. Cost/Price Analysis Explanation of Variances**

The recommended bid price of \$1,003,197 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidders. Price savings based on historical figures is \$18,349.

**BOARD REPORT ATTACHMENT A-2  
LIST OF SUBCONTRACTORS**

**BUS STARTERS**

**PRIME CONTRACTORS –** H & H Auto Parts  
Tec of California  
Muncie Transit Supply

**Small Business Commitment**

**Other Subcontractors**

**Total Commitment**            5%





BID TABULATION

Bids Out: 08/14/08 Total 16  
 Bids Opened: 10/09/08 Total 2  
 Advertisement Date(s): 08/18/08  
 Newspaper: Daily News

Item No.	MTA Item Code	Description	Qty	UM	H & H Auto Parts		Gillig LLC		NABI		TEC of California	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
<b>12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$273.03	\$131,054.40	\$288.52	\$138,489.60	\$291.66	\$139,996.80	\$331.90	\$159,312.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$273.03	\$81,909.00	\$288.52	\$86,556.00	\$291.66	\$87,498.00	\$331.90	\$99,570.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$408.71	\$49,045.20	\$408.91	\$49,069.20	\$426.40	\$51,168.00	\$404.37	\$48,524.40
4	181098	Starter- Engine Cummins ISI	60	EA	\$248.17	\$14,890.20	\$440.00	\$26,400.00	\$545.55	\$32,733.00	\$464.27	\$27,856.20
					Sub Total	\$276,898.80	\$300,514.80	\$311,395.80	\$335,262.60			
					Sales Tax 8.25%	\$22,844.15	\$24,792.47	\$25,690.15	\$27,659.16			
					<b>Total 12 Month</b>	<b>\$299,742.95</b>	<b>\$325,307.27</b>	<b>\$337,085.95</b>	<b>\$362,921.76</b>			
<b>OPTION 1 - 12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$286.69	\$137,611.20	\$296.34	\$142,243.20	\$309.15	\$148,392.00	\$331.90	\$159,312.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$286.69	\$86,007.00	\$296.34	\$88,902.00	\$309.15	\$92,745.00	\$331.90	\$99,570.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$429.15	\$51,498.00	\$420.35	\$50,442.00	\$451.98	\$54,237.60	\$404.37	\$48,524.40
4	181098	Starter- Engine Cummins ISI	60	EA	\$260.58	\$15,634.80	\$440.00	\$26,400.00	\$578.28	\$34,696.80	\$464.27	\$27,856.20
					Sub Total	\$290,751.00	\$307,987.20	\$330,071.40	\$335,262.60			
					Sales Tax 8.25%	\$23,986.96	\$25,408.94	\$27,230.89	\$27,659.16			
					<b>Total Option 1 - 12 Month</b>	<b>\$314,737.96</b>	<b>\$333,396.14</b>	<b>\$357,302.29</b>	<b>\$362,921.76</b>			
<b>OPTION 2 - 12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$301.03	\$144,494.40	\$312.69	\$150,091.20	\$327.69	\$157,291.20	\$331.90	\$159,312.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$301.03	\$90,309.00	\$312.69	\$93,807.00	\$327.69	\$98,307.00	\$331.90	\$99,570.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$450.61	\$54,073.20	\$444.25	\$53,310.00	\$479.09	\$57,490.80	\$404.37	\$48,524.40
4	181098	Starter- Engine Cummins ISI	60	EA	\$273.61	\$16,416.60	\$440.00	\$26,400.00	\$612.97	\$36,778.20	\$464.27	\$27,856.20
					Sub Total	\$305,293.20	\$323,608.20	\$349,867.20	\$335,262.60			
					Sales Tax 8.25%	\$25,186.69	\$26,697.68	\$28,364.04	\$27,659.16			
					<b>Total Option 2 - 12 Month</b>	<b>\$330,479.89</b>	<b>\$350,305.88</b>	<b>\$378,731.24</b>	<b>\$362,921.76</b>			
					<b>GRAND TOTAL</b>	<b>\$944,960.80</b>	<b>\$1,009,009.29</b>	<b>\$1,073,119.49</b>	<b>\$1,088,765.29</b>			

Bids Out: 08/14/08 Total 16  
 Bids Opened: 10/09/08 Total 2  
 Advertisement Date(s): 08/18/08  
 Newspaper: Daily News

Item No.	MTA Item Code	Description	Qty	UM	Muncie Reclamation		Brighton Cromwell LLC		Factory Motor Parts		Trans West Truck Center	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
<b>12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$326.60	\$156,768.00	\$400.00	\$192,000.00	\$508.46	\$244,060.80	\$453.35	\$217,608.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$326.60	\$97,980.00	\$381.25	\$114,375.00	NA	\$0.00	\$451.58	\$135,474.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$477.50	\$57,300.00	\$630.24	\$75,628.80	NA	\$0.00	\$474.31	\$56,917.20
4	181098	Starter- Engine Cummins ISI	60	EA	\$580.40	\$34,824.00	\$391.00	\$23,460.00	NA	\$0.00	\$510.70	\$30,942.00
			Sub Total		\$346,872.00		\$405,463.80		\$244,060.80		\$440,641.20	
			Sales Tax 8.25%		\$28,616.94		\$33,450.76		\$20,135.02		\$36,352.90	
					<b>Total 12 Month</b>		<b>\$375,488.94</b>		<b>\$438,914.56</b>		<b>\$476,994.10</b>	
<b>OPTION 1 - 12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$342.93	\$164,606.40	\$416.00	\$199,680.00	\$508.46	\$244,060.80	No Bid	\$0.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$342.93	\$102,879.00	\$396.50	\$118,950.00	NA	\$0.00	No Bid	\$0.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$501.38	\$60,165.60	\$655.45	\$78,654.00	NA	\$0.00	No Bid	\$0.00
4	181098	Starter- Engine Cummins ISI	60	EA	\$609.42	\$36,565.20	\$406.64	\$24,398.40	NA	\$0.00	No Bid	\$0.00
			Sub Total		\$364,216.20		\$421,682.40		\$244,060.80		\$0.00	
			Sales Tax 8.25%		\$30,047.84		\$34,788.80		\$20,135.02		\$0.00	
					<b>Total Option 1 - 12 Month</b>		<b>\$394,264.04</b>		<b>\$456,471.20</b>		<b>\$0.00</b>	
<b>OPTION 2 - 12 MONTH</b>												
1	109154	Starter- Engine Series 50 Detroit 42 MT	480	EA	\$360.08	\$172,838.40	\$432.00	\$207,360.00	\$508.46	\$244,060.80	No Bid	\$0.00
2	116681	Starter- Engine LTA10 42 MT	300	EA	\$360.08	\$108,024.00	\$411.75	\$123,525.00	NA	\$0.00	No Bid	\$0.00
3	177787	Starter- Engine 42MT 24V Cummins 8.9G	120	EA	\$526.45	\$63,174.00	\$680.66	\$81,679.20	NA	\$0.00	No Bid	\$0.00
4	181098	Starter- Engine Cummins ISI	60	EA	\$639.89	\$38,393.40	\$422.28	\$25,336.80	NA	\$0.00	No Bid	\$0.00
			Sub Total		\$382,429.80		\$437,901.00		\$244,060.80		\$0.00	
			Sales Tax 8.25%		\$31,550.46		\$36,126.83		\$20,135.02		\$0.00	
					<b>Total Option 2 - 12 Month</b>		<b>\$413,980.26</b>		<b>\$474,027.83</b>		<b>\$0.00</b>	
					<b>GRAND TOTAL</b>		<b>\$1,183,733.24</b>		<b>\$1,369,413.59</b>		<b>\$792,587.45</b>	

I hereby certify H&H Auto Parts, Inc., Tec of California, Muncie Transit Supply as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of \$1,003,197.

*A A Beckman*

12-15-08