



# Minutes

L.A. CAR AD HOC COMMITTEE/SPECIAL LACTC MEETING

October 5, 1992

The meeting of the L.A. Car Ad Hoc Committee/Special LACTC was called to order at 9:45 a.m. by Chairman Antonovich in the Board of Supervisors' Hearing Room at the Hall of Administration.

Mr. Peterson was in receipt of letters from Mayor Bradley appointing Jane Ellison as his alternate and from Supervisor Hahn appointing Burke Roche as his alternate for today's meeting.

Members in attendance were:

Supervisor Mike Antonovich  
Supervisor Ed Edelman  
Councilman Richard Alatorre  
Councilwoman Jacki Bacharach  
Councilwoman Judy Hathaway-Francis  
Councilman Ray Grabinski  
Gerry Hertzberg, alternate to Supervisor Molina  
Burke Roche, alternate to Supervisor Hahn  
Jane Ellison, alternate to Mayor Bradley  
Kelly Candaele  
Robert Kruse

Staff members present:

Neil Peterson, Executive Director  
David Kelsey, Assistant County Counsel

## Local Outreach Effort - L.A. Standard Car RFP P2000

Mr. David Friedman of Tuttle and Taylor gave a update on the local outreach effort. He introduced Ms. Rose Crouthamel, Project Manager for Tubular Specialities Manufacturing, who was listed in the directory and participated in the workshop for the local outreach effort. Mr. Friedman has been working with LACTC/RCC staff to implement strategies to integrate local manufacturers into local rail manufacturing network.



He presented the following local outreach efforts for the L.A. Standard Car RFP P2000:

Phase I was to identify the local resources that can build and manufacture a wide variety of all of the products and services that go into making the L.A. standard car. Compilation of the Products and Services Directory for the L.A. Standard car included an effort where over 2,000 firms were surveyed and 500 were ultimately placed in a directory. The directory identifies their specific parts and services minutely by the types of equipment that go into making the L.A. standard car. This is a novel effort that matches for the first time specific local producers primarily in Los Angeles County with products and services required to produce the light rail vehicles and demonstrate the substantial depth and capabilities that exist in our region's manufacturing base. It also provides information about who to contact and where to go for the car builders in major subsystems producers.

Phase II was to begin to develop the links between these producers and the car builders and subsystems suppliers. The Rail Construction Corporation staff organized a full-day workshop at the Metro Red Line Yard/Shops which dealt with four major topics.

- a. Introduction on how the LACTC and RCC contract system works to make the whole process more user- friendly to firms that may not have had much contact with the RCC.
- b. Presentations by prime and subsystems suppliers to indicate what they are looking for and how they would be sourcing.
- c. Presentations by subcontractors to the prime contractors.
- d. Discussion of the advance transportation products development program where ATPDP program which is currently funded at about \$10 million to permit local firms with high technology products or unique capabilities to begin to develop things and place them on a prototype L.A. car to publicize them and demonstrate their capabilities for the world market.

Phase III project is to build this in much more detail by doing technology outreach and work with programs like Calstart, which has already brought together a number of smaller or larger hi-tech manufacturers to begin to develop speciality

products; for example, solid state air conditioners or new composite materials.

In Phase III there are two primary objectives:

1. To mentor the effort of smaller suppliers in the region in attempting to get them to more effectively begin to sell their services to global car market. Workshop attendees will receive questionnaires concerning how they are proceeding with their efforts to market their services and requesting information about in what fashion the LACTC and the RCC can assist them in trying to make contacts and sell their services. The goal is to use the Commission's leverage as much as possible with state and federal guidelines to push local firms into the global transit industry.
2. Technology transfer effort - The goal is for LACTC staff to conduct monthly technology exchange seminars or at some regular basis with local producers and research groups to help introduce the flow and stimulate the flow of local unique technologies to the rapid transit system in L.A. and to showcase them for the world market. This effort is aimed to assist the local producers to get integrated into the global production network so they have long-term business opportunities that will exist and continue to grow well beyond what may be represented by the light rail procurement itself.

There were over 200 suppliers present at the workshop. At least two car builders in an earlier meeting, Bombardier and Morrison Knudsen, spoke very favorably about the results. Several car builders also held open suites the following day at local hotels where they invited car suppliers and subcontractors representatives to come and discuss the possibilities of joint venturing in more detail.

Ms. Crouthamel indicated that she is happy to participate in the Metro program as a local supplier and has been pleased with the response from car builders.

A question-and-answer period followed.

**Progress Report on L.A. Standard Car Procurement - RFP P2000**

Ed McSpedon gave a progress report on the L.A. standard car procurement for 85 cars involving the aerospace and local industry. Added to this first L.A. car procurement, is a research and development component that would encourage conventional rail car builders and hi-tech companies to work together to develop applications of existing technologies from the aerospace companies. The first L.A. car procurement is for 85 cars that has a base order of 72 and a first option of 13 more cars. To date, we have seven prime rail car builders who have purchased documents and have expressed interest in competing for this contract. When bid time comes, about four bids are expected. A 45-day extension of time has been given to the due date for the Request for Proposal, which is December 1, 1992. Notice to Proceed date is scheduled for June 7, 1993. A second pre-proposal meeting is scheduled for October 14, 1992 to review again with the plan holders the specifics of the L.A. car order.

Mr. Earl Washington, Vice President of Transportation Systems, for Rockwell International and Dr. Annette Steinbold, Associate Director of New Business Research at Lockheed Corporation, appeared before the L.A. Car Ad Hoc Committee to share their views on the L.A. car procurement as it relates to their companies. They complimented the LACTC for a job well done on the workshop.

**Fifteen-Car Procurement**

Mr. Robert Kruse, Chairman of the Rail Construction Corporation, reported on the 15-car procurement. He indicated that while RCC staff was waiting on the return for the 87-car contract, we had been working in the area of a 15-car interim measure. When the Commission received no bids for the 15-car purchase, he had asked for permission to go out and negotiate either for a purchase option that was compatible with the Blue Line cars or a lease arrangement. In the purchase option, progress has been made in the area of DBE contracts. There is a problem with the lease option. The lease vehicles are not compatible with the Blue Line vehicles. The purchase option vehicles are an identical duplication of the Blue Line vehicles. So with the 15 cars and the probably eight that are available from the Long Beach run, the Commission will be able to open service on time on the Metro Green Line.

A question-and-answer period followed.

Ms. Bacharach moved that the Commission direct the Executive Director to purchase the 15 light rail vehicles from Sumitomo and that the findings presented by David Kelsy, County Counsel, be part of the motion and that this is a timely way to duplicate Blue Line cars and

that the bids that we received were non-conforming. Motion was seconded.

For the record, a letter was received from the El Segundo Employers Association on October 5 that they are in support to move ahead with the procurement of the 15 vehicles of the Metro Green Line and they are in favor of the decision regardless of the country of origin of the successful bidding company. Also, Lilly Lee has contacted Mr. Antonovich's office that she is in support of the purchase option.

Public comments were received from:

John Walsh, United Riders of L.A.  
Goldy Norton, United Transportation Union  
Jim Handy, City & Suburban Travel

Roll call vote for the L.A. Car Ad Hoc Committee:

Yes: Hertzberg, Roche, Edelman, Ellison, Alatorre, Grabinski,  
Bacharach, Hathaway-Francis, Antonovich, Candaele, Kruse

No: (none)

Absent: Lee

Motion was carried.

Motion was made and seconded to approve the purchase option by LACTC.

Roll call vote of the L. A. County Transportation Commission:

Yes: Hertzberg, Roche, Edelman, Ellison, Alatorre, Grabinski,  
Bacharach, Hathaway-Francis, Antonovich

No: (none)

Motion was carried.

Public comment was made by John Walsh.

Meeting was adjourned at 11:00 a.m.

  
KATHY TORIGOE

Executive Secretary to the Commission

KT:kyt(10-5.Min)