



Los Angeles County  
Metropolitan  
Transportation  
Authority

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May 5, 1997

**TO:** BOARD OF DIRECTORS *Linda Bohlinger*  
**FROM:** LINDA BOHLINGER, INTERIM CHIEF EXECUTIVE OFFICER  
**SUBJECT:** CONTRACT AWARD - METRO FREEWAY SERVICE PATROL

**RECOMMENDATION**

Award Metro Freeway Service Patrol towing contracts to the following companies for a total cost of \$3.2 million.

<u>Beat #</u>	<u>Towing Contractor</u>	<u>3 Year Contract Ceiling (Thousands)</u>	<u>Start Date</u>
15	Dale's Toe	\$ 880	September 5, 1997
19	Kenny's Auto	\$ 1,453	September 12, 1997
26	Just For You	\$ 878	September 19, 1997

**ORGANIZATIONAL IMPACT**

The Metro Freeway Service Patrol helps improve mobility on freeways throughout the Los Angeles area by reducing response time to clear incidents. Traffic congestion, related air pollution, vehicle fuel consumption, and accidents are significantly reduced.

**BUDGET IMPACT**

The award recommendations are within levels allocated in the budget. The Metro Freeway Service Patrol program is funded from Caltrans State Budget Change Proposal funds and Proposition C-25% Highway-Related funds.

**ALTERNATIVES CONSIDERED**

Because the new contracts' average hourly rate is slightly below current rates, extending the current contracts is not recommended. Eliminating the Metro Freeway Service Patrol will increase freeway congestion and accidents, and is also not recommended.

**BACKGROUND**

The Metro Freeway Service Patrol program consists of 41 beats served by 200 tow trucks which patrol over 400 miles of congested freeways to improve the clearance time for vehicle stalls and accidents.

Over 700 towing companies were solicited and 116 proposals from 26 different companies were received for an RFP soliciting proposals for 17 beats, including Beats 15, 19 and 26. The Board has acted on most of the other beats in April. Beats 15, 19 and 26 were held over until May for additional review, which is now complete. Each proposer received a site visit from representatives from the California Highway Patrol, Caltrans, and the MTA. Companies were further evaluated on these criteria: Mechanical Truck Inspection; Facility and Working Environment; Truck Appearance and Condition; Management Review; References; and Proposed Hourly Rate. Companies that failed the mechanical inspection were eliminated from further consideration. Companies in the competitive range for each beat were asked to submit their Best And Final Offers (BAFOs). In summary, the recommendation based on the BAFOs is:

- Beat 15 is recommended for award to Dale's Toe, which submitted the second lowest BAFO rate. Kenny's Auto, which submitted the lowest BAFO rate, is not recommended for more than one beat due to its limited drivers' area. Driver facility requirements are mandated by CalOSHA in State Law. Award to Dale's would increase total contract value by \$8,800 over the three year contract period.
- Beat 19 is recommended for award to Kenny's Auto because they had the lowest BAFO rate for this beat.
- Beat 26 is recommended for award to Just For You which submitted the second lowest BAFO rate for this beat. Kenny's Auto, which submitted the lowest BAFO rate, is not recommended for award due to limitations observed by the evaluation team described under Beat 15. Award to Just For You would increase total contract value by \$6,700 over the three year contract period.


### **DBE PARTICIPATION**

The Metro Freeway Service Patrol program has 25% MBE and 5% WBE goals for the entire program. If the recommendation is adopted, the program will continue to exceed the established goals with an anticipated attainment of 41% MBE and 7% WBE participation at the time of this writing.

### **Attachments**

- Procurement Process Summary (A)
- Map of Metro Freeway Service Patrol Beat Boundaries (B)
- List of Proposals by Beat (C)

**Prepared by: Alek Jakovljevic**

  
for **Ellen G. Levine,**  
**Executive Officer, Transit Operations**

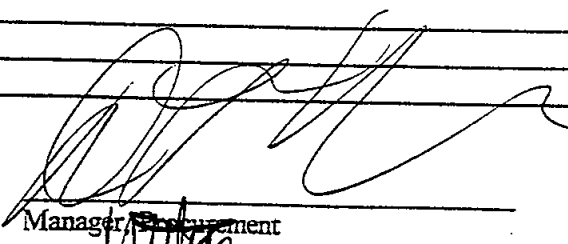
Procurement: FSP96B METRO FREEWAY SERVICE PATROL

Board Date: APRIL 23, 1997

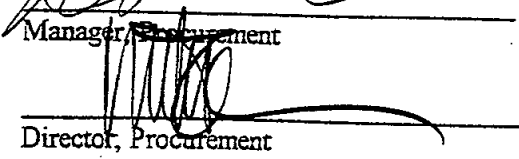
BOARD REPORT ATTACHMENT "A"  
 PROCUREMENT SUMMARY  
 NEGOTIATED PROCUREMENT

1.	Recommended Vendor: See Attached
	Name: See Attached
	City: See Attached
	Total Dollar Amount: See Attached
2.	Description of Contract Services: Tow Truck Services-Metro Freeway Service Patrol
3.	Contract Type: Unit Rate
4.	RFP Issued: November 5, 1996
5.	Advertise Date: November 5, 1996
6.	DBE Participation Goal: MBE 25% WBE 5%
	Responsive?: Yes - Goal Exceeded
7.	No. of Notifications Sent to Vendors: 700
8.	No. of Proposals Picked up by Vendors: 65
9.	Pre-proposal conference date: November 19, 1996
10.	No. of proposals submitted: 116
11.	Date proposals received: December 13, 1996
12.	Negotiation record:
	Proposer names/offer: See Attached
	Source selection committee analysis: See Board Report Main Body
	Proposer BAFO: Various
	Recommendation: See Attached
13.	Protest Received: 4/1/97
14.	Disposition of Protest/Appeal: Being Reviewed
15.	Conflict of Interest Certifications Submitted to Ethics? March 25, 1997
16.	Audit Report Completed? N/A - Adequate Price Competition
17.	EO Evaluation Completed? March 25, 1997
18.	Contract Administrator: Rick Owens
	Tel: 2-1063
17.	Project Manager: Alek Jakovljevic
	Tel: 2-6003

Concur:

  
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 Manager, Procurement

Concur:

  
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 Director, Procurement



# Metro Freeway Service Patrol Beat Boundaries



# Metro Freeway Service Patrol List of Proposals

Beat #	Company's Name	City and Zip Code	MBE/WBE	BAFO Rate	Comments
<b>Beat 15 - Route 91 - Cherry Avenue to Orange County Line</b>					
15	California Coach	Walnut, 91789	MBE	\$ 42.50	
15	Carson City	Carson, 90745	None		Failed truck inspection
15	City Tow	Long Beach, 90813	None		Failed truck inspection
15	Dale's Toe	Downey, 90242	None	\$ 42.00	Recommend - Second lowest BAFO rate
15	Frank Scotto	Torrance, 90501	None	\$ 44.50	
15	Haddick's Tow	City Of Industry, 91746	None	\$ 45.00	
15	K B Tow	Compton, 90221	MBE		Failed truck inspection
15	Kenny's Auto	Bellflower, 90706	None	\$ 41.58	Lowest BAFO rate - not recommended - inadequate facility capacity
<b>Beat 19 - Route 405 - Avalon to Orange County Line</b>					
19	Carson City	Carson, 90749	None		Failed truck inspection
19	City Tow	Long Beach, 90813	MBE		Failed truck inspection
19	Dale's Toe	Downey, 90242	None	\$ 42.00	
19	Frank Scotto	Torrance, 90501	None	\$ 44.25	
19	Just For You	Los Angeles, 90047	MBE	\$ 42.25	
19	Kenny's Auto	Bellflower, 90706	None	\$ 41.58	Recommend - Lowest BAFO rate
19	S & W Tow	Hawthorne, 90250	None	\$ 45.50	
<b>Beat 26 - Route 91 - Vermont Avenue to Cherry Avenue</b>					
26	Carson City	Carson, 90745	None		Failed truck inspection
26	City Tow	Long Beach, 90813	None		Failed truck inspection
26	Dale's Toe	Downey, 90242	None	\$ 42.00	
26	Falcon Tow	Harbor City, 90732	None		Failed truck inspection
26	Frank Scotto	Torrance, 90501	None	\$ 44.25	
26	Just For You	Los Angeles, 90047	MBE	\$ 41.90	Recommend - Second lowest BAFO rate
26	Kenny's Auto	Bellflower, 90706	None	\$ 41.58	Lowest BAFO rate - not recommended - inadequate facility capacity
26	S & W Towing	Hawthorne, 90250	None	\$ 46.00	

**Note:**

1. Only firms that placed within a competitive range were asked for a Best and Final Offer (BAFO).
2. Highlighted companies are recommended for award.