



OPERATIONS COMMITTEE
January 21, 1998

Metropolitan
Transportation
Authority

One Gateway Plaza
Los Angeles, CA
90012-2932

(213) 922-2000

SUBJECT: PROCURE MISCELLANEOUS ELECTRICAL SUPPLIES

ACTION: APPROVE A REQUIREMENTS CONTRACT AWARD FOR MISCELLANEOUS ELECTRICAL SUPPLIES

RECOMMENDATION

Award a requirements contract OP35500902 to AAA Electrical Supply for miscellaneous electrical supplies for \$450,000 for a twenty-seven month period and \$215,000 for a one-year option for a total contract amount of \$665,000.

RATIONALE

Facilities Maintenance, Transit Operations, provides electrical support for all MTA bus and rail facilities. This contract will expedite the purchase of electrical equipment.

Currently, electrical supplies are being purchased through individual purchase orders, check requests, emergency orders, and petty cash. Procuring in smaller quantities have proven to be time consuming, less cost efficient (discounts on smaller quantities have averaged 12%), and have resulted in maintenance delays of essential facilities.

FINANCIAL IMPACT

The funding for this a requirements contract is identified and provided for within the revised FY98 budget in Cost Center 3341, Facilities Maintenance, Transit Operations.

PROCUREMENT SUMMARY

AAA Electrical Supply is the only responsive and responsible bidder and is recommended for the award. The other bidder, Associated of Los Angeles, failed to meet the DBE goal. The recommended award will include all items except numbers 1, 2, and 3. AAA's bid pricing for Items 1 and 3 were considered excessive and Item 2 was a no bid by AAA. These items will be procured in the open market.

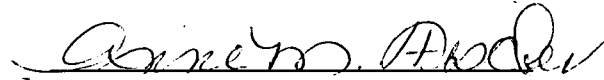
SMALL BUSINESS PARTICIPATION

The MTA established a DBE goal of 10% for this contract. The recommended contractor, AAA Electrical Supply, is a DBE.

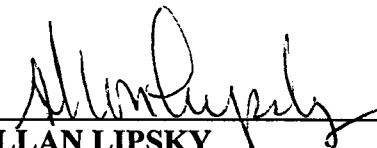
NTE Award Amount: \$ 665,000.00

Subcontractor	Commitment	Paid to date Attainment	Project Completion	Current Status
AAA Electrical Supply	100%	0.00%		To be awarded
TOTAL	100%			

Prepared by: Ernest Waters, Supervisor
Facilities Maintenance


and
for
ARTHUR KIMBALL
Executive Officer
Procurement


ELLEN G. LEVINE
Executive Officer
Transit Operations


ALLAN LIPSKY
Office of the Chief Executive Officer

Attachments: Background, Procurement Summary, Bid Tabulation Form

ATTACHMENT

BACKGROUND

Maintenance Support Services performs the installation and repair of all electrical systems at revenue facilities (bus and rail) and other facilities throughout the MTA.

The materials are currently being secured through individual smaller purchases that are significantly more time consuming which negatively impact the effective and efficient restoration of operating facilities and associated equipment.

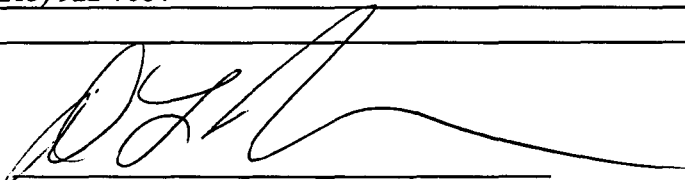
**Procurement: OP35500902 Miscellaneous Electrical Supplies
Board Date: January 1998**

SEALED BID PROCUREMENT SUMMARY

1.	Recommended Vendor:
	Name: AAA Electrical Supply
	City: Los Angeles, California
	Total Dollar Amount: Not-to-Exceed \$665,000, which consists of an estimated \$450,000 for the initial twenty-seven month period and an estimated \$215,000 for the one-year option.
2.	Description of Equipment or Material: Miscellaneous Electrical Parts and Supplies
3.	Issued and Advertised: December 17, 1996
4.	DBE Participation Goal? 10%
	Responsive? Yes
5.	No. of Bids Sent: 11
6.	No. of Bids Picked up by Vendors: 10
7.	Pre-Bid Conference: January 3, 1997
8.	Date bids opened: January 21, 1997
9.	No. of bids received: 2
10.	Staff analysis:
	<p>List Bidders and Bid Prices</p> <p>The IFB consisted of two bid pricing sections. The first section of the IFB bid pricing contained a listing of a representative sampling of 108 of the most frequently purchased electrical items. The second section requested bidders to provide a percentage discount off manufacturers end column list prices for all other items not listed.</p> <p>The recommended award will include all items except numbers 1, 2, and 3. AAA's bid pricing for Items 1 and 3 were considered excessive and Item 2 was a no bid by AAA. These items will be procured in the open market.</p> <p>For the remaining electrical supplies of approximately \$180,000 that will be needed each year, the applicable discounts will apply to the manufacturers' end</p>

	<u>AAA Electrical Supply</u>	<u>Associated of LA</u>
Items 4-11	\$ 585.94	\$ 801.10
Items 12-28	1,188.37	1,528.67
Items 29-44	738.68	1,041.52
Items 45-55	166.73	197.10
Items 56-63	854.82	976.65
Items 64-80	6,300.61	5,577.45
Items 81-87	372.38	430.97
Items 88-108	<u>11,266.02</u>	<u>9,496.81</u>
Totals	\$21,473.55	\$20,050.27
Discounts	20%	12%
2. 2. Tech Analysis-Responsiveness: May 1997		
11.	Protests Received: AAA Electric - May 16, 1997 - Initial determination of non-responsiveness. June 26, 1997 - Protest upheld. Associated of LA - July 25, 1997 - Failure to meet DBE goal. August 20 1997 - Protest denied. September 2, 1997 - Appeal received. October 2, 1997 - Appeal denied.	
12.	Award to Other than Low Bid? Yes, of the 105 items recommended for award, AAA was low bidder on 62 items and offered the greater discount on Section 2 items; Associated was low bidder on 43 items. Why? Low Bidder (Associated) failed to meet DBE goal and was deemed non-responsive to the IFB.	
13.	Conflict of Interest form submitted to Ethics? Yes	
14.	EO Evaluation Completed: February 21, 1997	
15.	Audit Report Status: None Required	
16.	Contract Administrator: Ken Takahashi Tel: (213) 922-1047	
17.	Project Manager: Ernest Waters Tel: (213) 922-7064	

Concur:


 David L. Vila, Contract Administration Manager

Concur:


 Anne M. Fischer, Acting Deputy Executive Officer, Procurement