Los Angeles County
Metropolitan Transportation Authority

One Gateway Plaza
Los Angeles, CA 90012-2952

213.922.2000 Tel
metro.net

Metro

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OPERATIONS COMMITTEE
FEBRUARY 19, 2009

SUBJECT: BUCKET TRUCKS

ACTION: AWARD CONTRACT FOR BUCKET TRUCKS

RECOMMENDATION

Authorize the Chief Executive Officer to award a firm, fixed price contract under bid No. OP34342261 with Reynolds Buick/Pontiac/GMC Trucks, for two bucket trucks in an amount not to exceed $283,097, inclusive of sales tax.

RATIONALE

After the initial bid evaluation, Victor Buick-GMC Truck, the apparent low bidder, informed us that it would be ceasing business operations and would not be able to complete this order, leaving two responsive bids.

FINANCIAL IMPACT

The funding of $283,097 for these items is included in the budget under cost center 3434, Non-Revenue Operations, Line Item 53106, Acquisition of Non-Revenue Equipment under Project 208007, Bus System Support Non-Revenue Vehicles.

ALTERNATIVES CONSIDERED

An alternative is to not purchase these bucket trucks and continue using the existing ones. This option is not recommended due to the age of the vehicles and their diminishing reliability. Additionally, CARB and SCAQMD have imposed exhaust after treatment modifications for this year of truck to reduce emissions. The cost associated for these devices far exceeds the value of the trucks.

DISCUSSION

This procurement is for the purchase of two bucket trucks, which will be used by bus operations for facility maintenance and repairs. These trucks have an articulating arm with a "bucket" that carries a technician, allowing them to access elevated areas not accessible by

conventional ladders or platforms. Ceiling lights, plumbing, electrical conduit and parking lot lights are common areas requiring this type of vehicle.

These two trucks have met our GEN-16 guideline of seven years and or 125,000 miles for replacement. To maximize equipment utilization, we have operated these trucks for 15 years. California Air Resource Board (CARB) and South Coast Air Quality Management District (SCAQMD) is targeting this age of existing vehicles for government fleet replacement due to the emission deficiencies of this older engine technology.

ATTACHMENT(S)

A. Procurement Summary
A-1 Procurement History
A-2 List of Subcontractors
A-3 Bid Tabulation

Prepared by: John Roberts, Deputy Executive Officer,
Harold Torres, Assistant Equipment Maintenance Manager
Diane Ly, Assistant Contract Administrator

Carolyn Flowers
Chief Operations Officer

Roger Snoble
Chief Executive Officer

BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY

BUCKET TRUCKS

1.	Contract Number: OP34342261		
2.	Recommended Vendor: Reynolds Buick/Pontiac/GMC Trucks, Inc.		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: $283,097	Recommended Price: NTE $283,097	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Firm Fixed Price		
5.	Procurement Dates:		
	A. Issued: September 9, 2008		
	B. Advertised: September 10, 2008		
	C. Pre-bid Conference: N/A		
	D. Bids Due: October 22, 2008		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: December 4, 2008		
6.	Small Business Participation:		
	A. Bid Goal: MBE: 0% WBE: 0%	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: N/A		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 19	Bids/Proposals Picked up: 19	Bids/Proposals Received: 4
8.	Evaluation Information: See Bid Tabulation		
	A. Bidders/Proposers Names:	Bid/Proposal Amt:	Revised Bid:
	Victor Buick-GMC Truck	$ 283,097	
	Reynolds Buick/Pontiac/GMC Trucks	$ 294,551	$283,097*
	Victor Buick-GMC Truck	$ 301,226	*See Narrative in Attachment A-1, Paragraph C.
	Altec Industries	$ 314,619	
	B. Evaluation Methodology: Procurement is in compliance with Procurement policies and procedures.		
9.	Protest Information:		
	A. Protest Period End Date: February 24, 2009		
	B. Protest Receipt Date: TBD		
	C. Disposition of Protest Date: TBD		
10.	Contract Administrator: Diane Ly	Telephone Number: 213-922-1102	
11.	Project Manager: Harold Torres	Telephone Number: 562-658-0231	

BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY

BUCKET TRUCKS

A. Background on Contractor

Reynolds Buick/Pontiac/GMC Trucks, located in Covina, CA, has been in business for 93 years and its principal business is automobile sales and services. Reynolds Buick/Pontiac/GMC Trucks has been the successful bidder on previous Metro procurements and their performance on those procurements were satisfactory. Reynolds Buick/Pontiac/GMC Trucks has also done business with the City of Los Angeles, County of Los Angeles, Metropolitan Water District, Los Angeles Department of Water and Power, and The Salvation Army.

B. Procurement Background

IFB No. OP34342261 was conducted as a two-phase "brand name or approved equal" procurement. Phase I provided potential bidders the opportunity to submit their requests for approved equals to the brand named vehicles and in Phase II, sealed bids were due with four bids received.

The Diversity and Economic Opportunity Department (DEOD) did not recommend a MBE/WBE Voluntary Anticipated Level of Participation (VALP) goal for this procurement due to lack of subcontracting opportunities.

C. Evaluation Criteria

In accordance with our Procurement Policies and Procedures, Non-Revenue Operations Quality Assurance Department performed a technical evaluation of the four bids received. Victor Buick-GMC Truck submitted two bids: Bid #1 with a Versalift aerial device and Bid #2 with a Terex model aerial device. Both bids were considered as responsive bids.

Reynolds Buick/Pontiac/GMC Trucks took exceptions to the pump type and mirrors of the vehicles, however, these deviations were determined to be minor informalities.

Altec Industries' bid was in full compliance to our technical requirements.

After evaluation, it was determined that all bids were all considered responsive.

After evaluation, Victor Buick informed us it would be ceasing business operations, leaving two responsive bids. Reynolds Buick/Pontiac/GMC Trucks subsequently agreed to reduce its bid to meet the low bid price submitted by Victor Buick.

D. Cost/Price Analysis

The bid by Reynolds Buick/Pontiac/GMC Trucks is considered to be reasonable based on adequate competition in the marketplace.

BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS

BUCKET TRUCKS

PRIME CONTRACTOR: Reynolds Buick/Pontiac/GMC Trucks, Inc.

Small Business Commitment	Other Subcontractors
0%	None

Total Commitment 0%

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION
Bid No: OP34342261 Bucket Trucks

Bids Out: 09/09/08 Total 19
Bids Opened: 10/22/08 Total 4
Advertisement Date(s): 09/10/08
Newspaper: Daily News, Daily Breeze and La Opinion

				Victor Buick-GMC Truck, Inc. Bid 1		Reynolds Buick/ Pontiac/GMC Trucks, Inc.		Victor Buick-GMC Truck, Inc. Bid 2		Altec Industries, Inc.	
Item No.	Description	Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Bucket Trucks	2	EA	$130,174.25	$260,348.50	$136,040.00	$272,080.00	$138,547.93	$277,095.86	$145,315.00	$290,630.00
2	Operator's Manuals	4	Set	$17.50	$70.00	included	$0.00	$17.50	$70.00	included	$0.00
3	Maintenance Manuals	4	Set	$125.00	$500.00	included	$0.00	$125.00	$500.00	included	$0.00
4	Parts Manuals	4	Set	$145.00	$580.00	included	$0.00	$145.00	$580.00	included	$0.00
5	Electrical Schematics Manuals	4	Set	Included	$0.00	included	$0.00	Included	$0.00	included	$0.00
			Sub Total		**$261,498.50**		**$272,080.00**		**$278,245.86**		**$290,630.00**
			Sales Tax 8.25%		**$21,573.63**		**$22,446.60**		**$22,955.28**		**$23,976.98**
			California Tire Fee		**$24.50**		**$24.50**		**$24.50**		**$12.25**
			Total		**$283,096.63**		**$294,551.10**		**$301,225.64**		**$314,619.23**

I hereby certify Reynold's Buick/Pontiac/GMC Trucks, Inc. as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of $294,551.10.

1-28-09
Date

Signature